

# Assessing the feasibility and sustainability of surfactin bioprocesses: a techno-economic and environmental analysis

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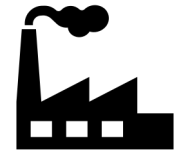
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# Introduction

## Surfactant market



1. Soaps, carboxylates, lignosulfonates, 33%
  - Domestic soaps
  - Acids for industrial use
2. Synthetic detergents (sulfonate), 22%
  - Domestic use (solid and liquid)
  - Oil industry
  - Additive
  - Pharmaceutical use
3. Nonionic (ethoxylated or ethoxysulfates), 40%
4. Cationic (quaternary ammoniums), 5%



Oil-based process



**Biotechnological pathways**

Alternative solution for  
environmental mitigation

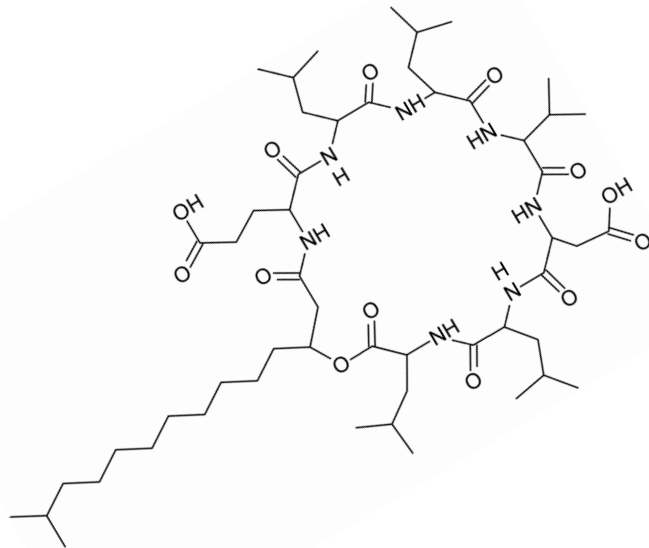
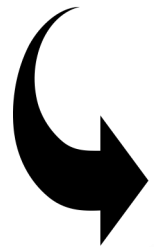
# Introduction

## *Bacillus spp.*

PGPR = Plant Growth Promoting Rhizobacteria

Production of lipopeptides

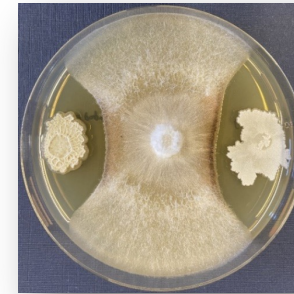
→ surfactin, fengycin and iturin



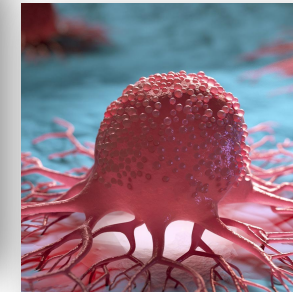
**Fig1** Structure of surfactin (cyclic lipopeptide)

## Properties and application possibilities of surfactants

Antifungal activity



Anticancer activity



Food preservative



Foaming

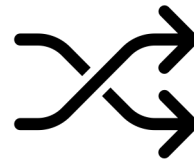
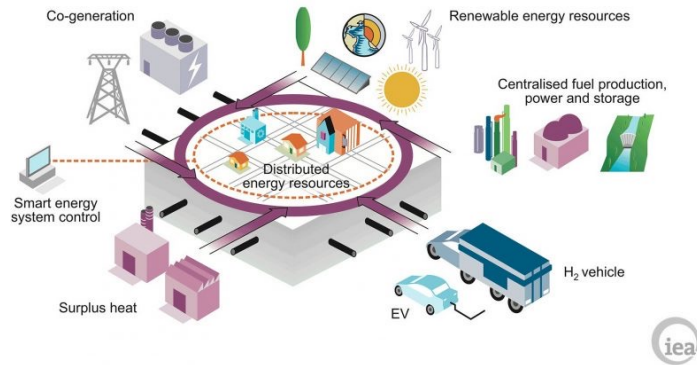


### Potential applications of biosurfactants/spores in the bioeconomic framework:

- Emulsifier (food sector)
- Ingredient for personal care product (cosmetic sector)
- Household detergent
- Microbial plant protection (*Bacillus spp.* spores; agricultural sector)

# Problem statement

## European energy crisis



2021

Electricity cost: 0.23 USD/kWh

2022

Electricity cost: 0.41 USD/kWh



Surfactin production



Experimental  
data

Simulation

Economic and  
Environmental  
assessment



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# Methodology

Experimental results: Laboratory of Bioprocess Engineering of the University of Hohenheim

Simulation and analysis: Institute of Biotechnology and Agribusiness, Universidad Nacional de Colombia sede Manizales

## Surfactin production using glucose as carbon source

Sc1

Experimental results  
Base case

Sc2

Ideal process: 100% conversion  
Theoretical case

Sc3

Energy impact (fluctuations  
between 2021 and 2022)  
Energy case

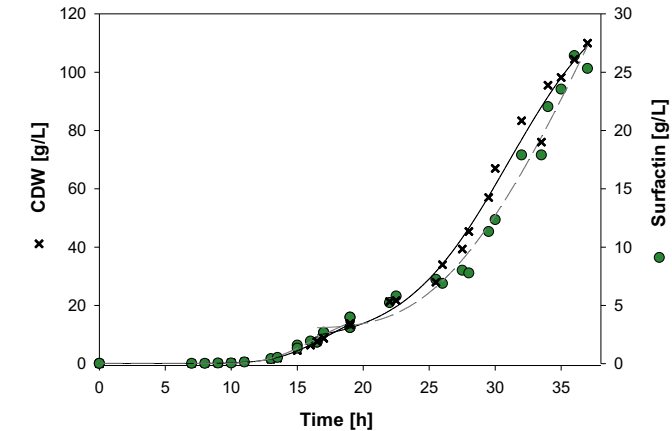


Fig2 Bioreactor fed-batch process employing strain *B. subtilis* 3NA *sfp*<sup>+</sup> [2]

- ✓ Glucose flow rate: 298.16 kg h<sup>-1</sup>
- ✓ Thermodynamic properties:
  - NRTL -> Liquid phase
  - Redlich-Kwong (RK) -> Gas phase
- ✓ Continuous operation based on the residence time of each unit



[2] Klausmann, P., Hennemann, K., Hoffmann, M., Treinen, C., Aschern, M., Lilge, L., Morabbi Heravi, K., Henkel, M. & Hausmann, R. (2021). *Appl Microb Biotech*, 105(10), 4141-4151.

# Methodology

## Economic and environmental assessment



### Economic analysis

**Operating costs (OpEx):** Involve the cost of raw materials, utilities and labor.

**Labor costs:** Operator 13.47 USD/h (six operators)

Useful life of the plant 20 years

Depreciation method: Linear

Salvage value: 15%.



#### Fluctuation between 2021 and 2022

- Interest rate: 2%
- Raw material cost change 4.3%
- Utility cost change:
  - Steam: 34.5%
  - Cooling water: 4.5%
  - Electricity: 78.3%
  - Refrigerant: 1.5%



### Environmental analysis

**Objective:** To compare the environmental impact of surfactin (2021 and 2022)

**Functional unit:** 1 kg of surfactin

**Scope:** gate-to-gate

**Analysis type:** attributional

**Indicators to evaluate:** Recipe midPoint (e.g. Climate change).

Life cycle assessment (LCA)

**SimaPro**

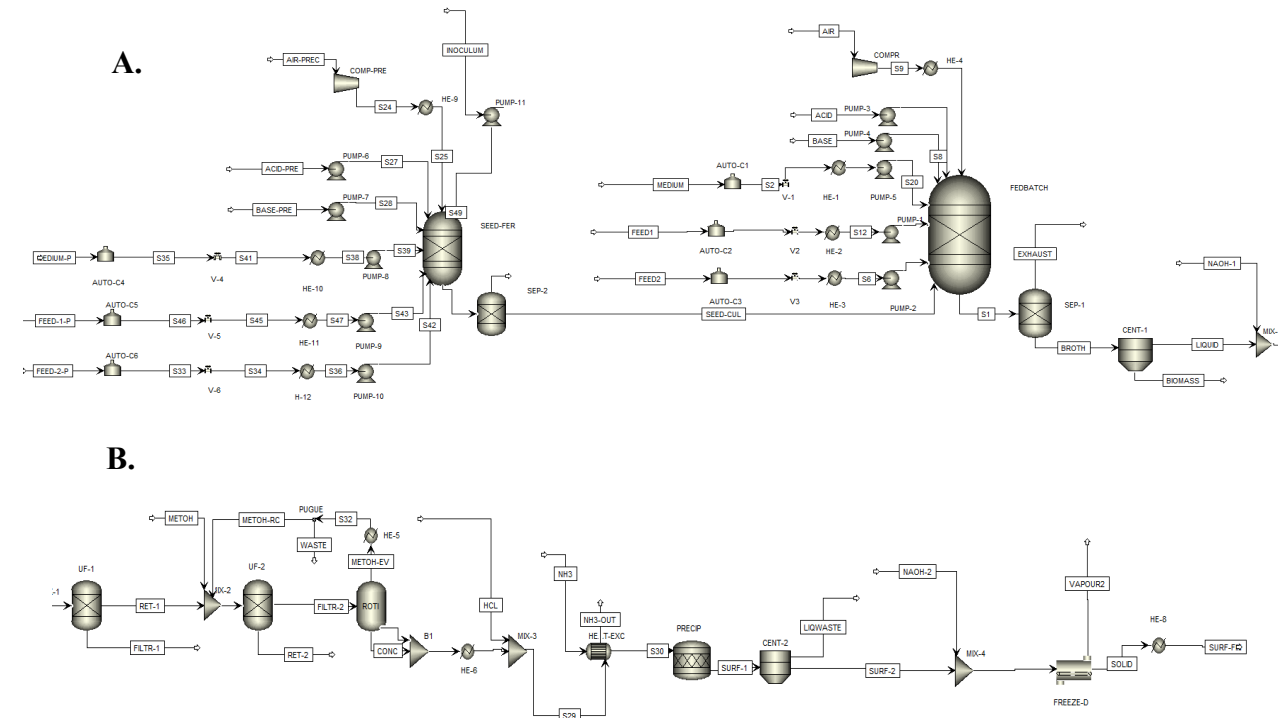
# Results

## Techno-energetic assessment

- ✓ Surfactin production: 36% of theoretical (Sc2)
- ✓ No significant difference in the **processing water**
- ✓ Low-pressure steam: increase of 50% compared with Sc2

Table 1. Summary of the overall mass and energy balances

Parameter	Scenarios		
	Sc1	Sc2	Sc3
Overall yield (kg/100 kg feedstock)	11.7	32.4	11.7
Processing water demand (m <sup>3</sup> /day)		49.8	
Demand of low-pressure steam (kg/kg MP)	1.42	2.12	1.42
Demand of medium-pressure steam (ton/kg MP)		0.07	
Demand of cooling water (m <sup>3</sup> /kg MP)	0.85	0.97	0.85



**Fig3.** Process diagram of surfactin production consisting of (A) conditioning and fermentation, and (B) downstream processing.



# Results

## Economic assessment

### Analysis for the base case (Sc1)

- ✓ CapEx: 29% freeze-drying technology
- ✓ OpEx: 85% for the refrigerant (ammonia) in the freeze-drying
- ✓ Feasibility in less than one year of processing (NPV>0) because the high market price of surfactin (615 USD/kg)
- ✓ Feasibility: 35.2% of theoretical

Table 2. Economic parameters for the surfactin production

Parameter	Escenario		
	Sc1	Sc2	Sc3
CapEx (M-USD)	6.63	6.67	6.63
OpEx (M-USD/year)	5.82	8.62	8.50
Production cost (USD/kg)	25.99	10.8	29.33
NPV in 20 años (M-USD)	2474.2	7028.81	1408.14
MPSEF (kg/day)*	88.7	12.1	140.8

\*MPSEF: Minimum processing scale for economic feasibility

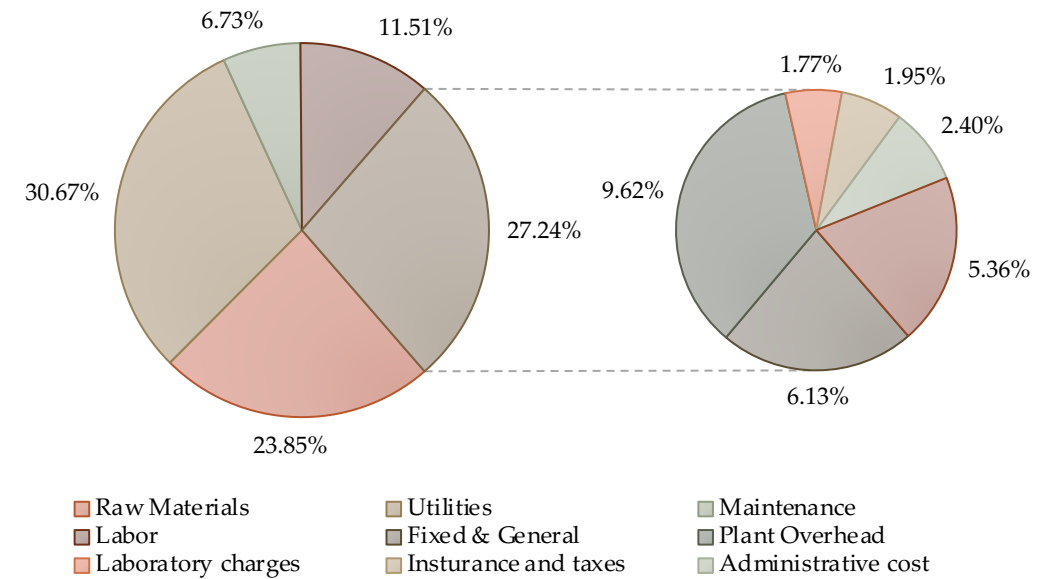


Fig4. Distribution cost for the base case scenario.

### Comparison between scenarios

- ✓ CapEx: slight increase with the ideal case (Sc2) of 0.6%
- ✓ OpEx: 46% increase due to energy crisis (Sc1 and Sc3)
  - Refrigerant: 35.2%
  - Electricity: 59.1%
- ✓ Production cost increase of 12.9%(Sc1 and Sc3)
- ✓ Gross income reduction of 43%(Sc1 and Sc3)



# Results

## Environmental assessment through LCA

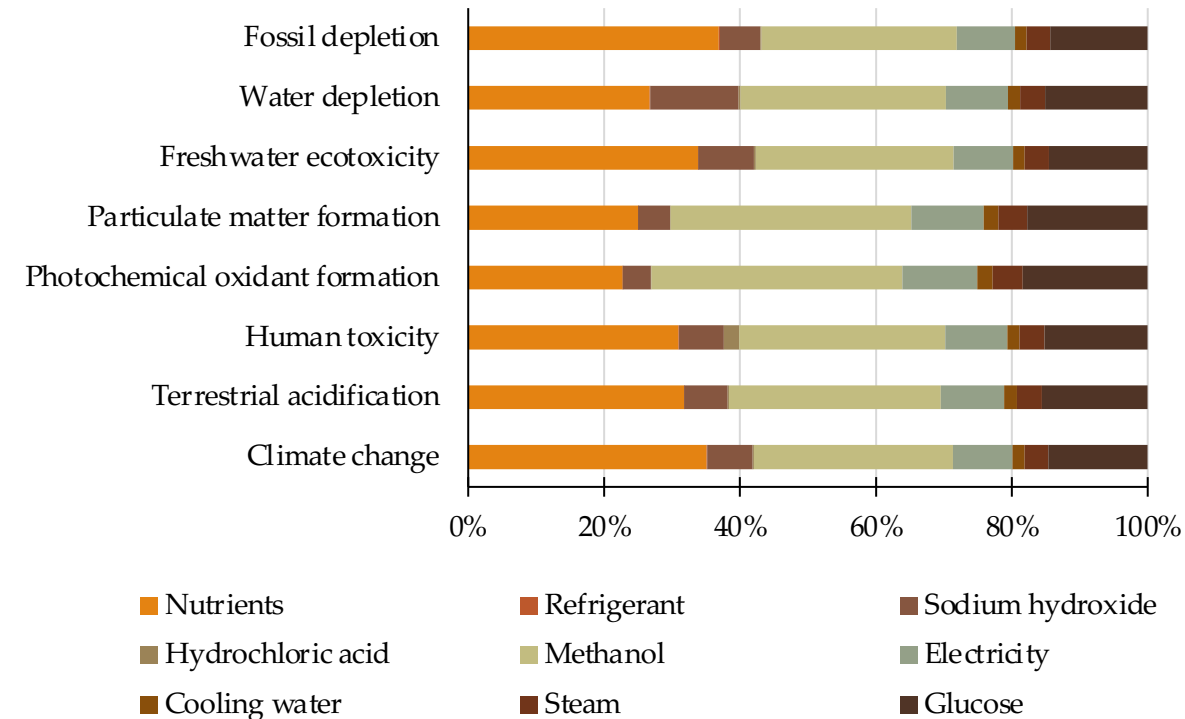


Fig5. Normalization of environmental impact categories for the base case scenario (Sc1)

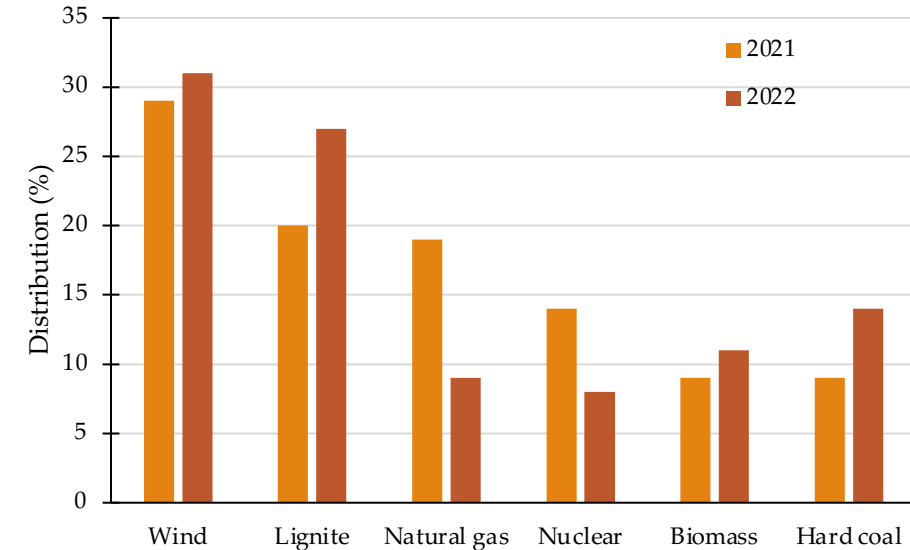


Fig6. Distribution of energy sources used for electricity generation in Germany.

Table 1. Comparison of the total environmental impact between 2021 and 2022 scenarios

Impact category	Unit	Scenario	
		2021	2022
Climate change	kg CO <sub>2</sub> eq kg <sup>-1</sup> FU	11.71	10.57
Terrestrial acidification	kg SO <sub>2</sub> eq kg <sup>-1</sup> FU	0.05	0.04
Human toxicity	kg 1,4-DB eq kg <sup>-1</sup> FU	0.42	0.38
Photochemical oxidant formation	kg NMVOC kg <sup>-1</sup> FU	0.04	0.03
Particulate matter formation	kg PM10 eq kg <sup>-1</sup> FU	0.03	0.02
Freshwater ecotoxicity	kg 1,4-DB eq kg <sup>-1</sup> FU	0.17	0.15
Water depletion	m <sup>3</sup> kg <sup>-1</sup> FU	0.18	0.16
Fossil depletion	kg oil eq kg <sup>-1</sup> FU	3.05	2.76

# Conclusions

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- ✓ The energy crisis in Europe drastically affected the performance of surfactin production, decreasing the gross income by 43%. However, there was environmental mitigation due to the shortage of natural gas, reducing the environmental impact by 9.7%.
- ✓ The economic viability of surfactin production depends on the economic variations of the country as a result of the social and political dynamics of the European Union and its suppliers.

# Acknowledgments



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## Thank you

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